





ESSEC IRENE EUROPA 5TH ANNIVERSARY

"EU-MED RELATIONS: HOW TO REBUILD CONFIDENCE"

Speakers:

Prof. Larry CRUMP

APEC Study Center, Griffith University, Brisbane, Australia& Centre for Global Cooperation Research (Duisburg, Germany)

Prof. Fulvio ATTINA'

University of Catania, Italy

Prof. Francesco MARCHI

ESSEC Business School, Director of ESSEC IRENE EUROPA

Dr. Florent BLANC

ESSEC Business School, Senior trainer ESSEC IRENE EUROPA

Thursday 20 June 2019

from 5:30 PM to 7:30 PM

CCI IIe de France

Avenue des Arts 41 1040 Brussels, Belgium

www.essec-irene.com

ESSEC IRENE EUROPA 5th ANNIVERSARY CONFERENCE

ESSEC IRENE EUROPA, five years on. Our Brussels office celebrates its fifth anniversary with a conference and cocktail on the 20th of June 2019. This event brings together professionals, academics, and civil society representatives, all interested in negotiation, mediation, conflict resolution, and stakeholder dialogue. On this occasion we look forward to discussing with you trends and needs for the coming years.

PROGRAM

EU-MED RELATIONS: HOW TO REBUILD CONFIDENCE

5:30 PM – Welcome and Introduction
Prof. Francesco MARCHI

5:40 PM - Prof. Larry CRUMP

"Intractable conflict and confidence-building measures? - the case of the Union for the Mediterranean"

Discussants: Prof Fulvio ATTINA - and EEAS officials (TBC)

ESSEC IRENE EUROPA – Moving beyond negotiation

6:30 PM - Prof. Francesco MARCHI & Dr. Florent BLANC

"Negotiation training for complex environments: prospects for the future"

6:50 PM – Q& A with the audience

7:00 PM - Closing remarks and Cocktail

VENUE AND REGISTRATION

Venue CCI lle de France

Avenue des Arts 41 1040 Brussels, Belgium

Registration Due to the limited space available, please register by responding to

Francesco MARCHI (marchi@essec.edu) before June 14th, 2019.

ESSEC IRENE EUROPA

IRENE EUROPA is the European branch of ESSEC's Institute for Research and Education on Negotiation (Director: Professor Aurélien COLSON). Already present in France and in Singapore, ESSEC IRENE opened in June 2014 its new office in Brussels near the EU institutions district, with the aim to develop the activities of ESSEC IRENE related to European affairs in the domains of negotiation, conflict prevention, governance and stakeholders' dialogue. ESSEC IRENE EUROPA has developed a specific research and training program called "Negotiators of Europe" with activities in three areas:

- RESEARCH Understanding the role of the EU as a global negotiating actor after the Lisbon Treaty;
- TRAINING Reinforcing negotiating capabilities for EU officials, national diplomats and civil servants, private actors in the EU context;
- **TEACHING** Developing teaching tools and modules for understanding EU negotiation mechanisms and policy-making dynamics.

ESSEC IRENE EUROPA
Avenue de Tervueren 12 (3rd floor) - 1040 Brussels, Belgium